

正向思考態度

9. 智囊团 (Master Mind)

集体心智理论

希尔定义智囊团为「**两人以上,为共同目标和谐合作的团体**」,其力量来 自:

- 1. 知识乘法效应:成员专业领域互补,解决方案多样性呈几何增长。
- 2. 潜意识共振:定期会议使成员潜意识同步,产生超个体智慧。

他强调:「智囊团非社交俱乐部,必须有书面章程与惩戒条款。」

建构列出智囊团七大铁则方法:

1. 人数限制:理想为6人,最多不超过12人(避免决策瘫痪)。

2. 每周会议:固定周二晚7-9点,迟到者罚款(例:每分钟1美元)。

3. 议程保密:成员泄露会议内容即开除,并追讨惩罚性赔偿。





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4. 角色分配:

- 「远见者」(Visionary):提出目标。
- 「质疑者」(Skeptic):挑战逻辑漏洞。
- 「执行者」(Executor): 拆解行动步骤。
- 5. 能量贡献:每次会议前,成员需分享一项「本周成功经验」以提升士气。
- 6. 冲突解决:分歧时以「目标优先」投票,少数方需无条件支持决议。
- 7. 定期换血:每年评估成员贡献度,末位10%淘汰。

历史案例深度剖析

案例一: 爱迪生的

「门洛帕克实验室」

希尔详述,爱迪生雇用 14 名专才 (机械师、化学家、数学家),每周 举行「失败分析会议」。成员签署协 议:任何发明专利归实验室所有,但 可获 20%利润分红。此智囊团催生出 1,093 项专利。

案例二:美国宪法起草会议

希尔以1787年费城会议为例,华盛顿、富兰克林等12人组成智囊团,签署保密协议(直到宪法公布),最终透过「大妥协」(参众两院制)整合各方利益。





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9. Master Mind

Theory of Collective Mind

Hill defines a think tank as "a group of two or more people working together in harmony with a common goal", and its strength comes from:

- 1. **Knowledge multiplication effect**: The professional fields of the members are complementary, and the diversity of solutions is growing geometrically.
- 2. **Subconscious Resonance**: Regular meetings synchronize the subconscious minds of members and produce supra-individual wisdom.

"Think tanks are not social clubs, and they must have written constitutions and disciplinary provisions." he stressed.





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Construct and list the seven iron rules of the think tank:

- 1. Limit the number of people: ideally 6 people, no more than 12 people (to avoid paralysis of decision-making).
- 2. **Weekly meetings**: 7-9 p.m. on Tuesdays, late arrivals are fined (e.g. \$1 per minute).
- 3. Confidentiality of agenda: Members who leak the content of the meeting will be expelled and will be subject to punitive damages.

4. Role Assignment:

- Visionary: Set a goal.

- Skeptic: Challenges logical loopholes.

- Executor: Disassemble the action steps.

5. Energy Contribution: Before each meeting, members are asked to share a "Successful Experience of the Week" to boost morale.





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- 6. Conflict resolution: In case of disagreement, vote on "goal first", and the minority party needs to unconditionally support the resolution.
- 7. **Regular transfusion**: Evaluate the contribution of members every year, and the last 10% will be eliminated.

In-depth analysis of historical cases

Case 1: Edison's "Menlo Park Laboratory"

Hill detailed that Edison hired
14 professionals (machinists,
chemists, mathematicians) and
held weekly "failure analysis
meetings." Members sign an
agreement that any invention
patent belongs to the
laboratory, but can receive 20%
profit sharing. This think tank
has resulted in 1,093 patents.

Case 2: U.S. Constitution Drafting Conference

Hill cites the 1787 Philadelphia Conference as an example, in which 12 people, including Washington and Franklin, formed a think tank, signed a non-disclosure agreement (until the Constitution was published), and finally integrated the interests of all parties through the "Great Compromise" (Senate and House of Representatives).





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